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# A Letter From Our Founder & President and Our CEO

Dear Friends,

As we reflect on 2021, we find much to be grateful for. Free Wheelchair Mission celebrated our 20th anniversary last year, thanks to your partnership with us. Since our founding in 2001, you have helped us distribute 1,253,804 wheelchairs in 94 developing countries around the world, impacting millions of lives along the way.\*

In 2021, your generosity helped us send 47,556 wheelchairs to our distribution partners around the world, despite ongoing, worldwide challenges such as skyrocketing shipping costs and other ripple effects of the COVID pandemic. This is nearly 48,000 lives transformed by the gift of a wheelchair—not to mention the lives of members of their families and communities, who have also been blessed by the gift of mobility.

And, when a devastating magnitude 7.2 earthquake struck Haiti in August, you responded by helping us provide five containers of wheelchairs to bring much-needed mobility to those left in dire need after this disaster. You have also helped us send critical medical supplies such as masks, surgical tools, and mobility aids to select distribution partners through our Medical and Mobility Emergency Fund/Mobility Beyond Wheelchairs program.

Our distribution partners have worked tirelessly through disasters, outbreaks, and other crises to deliver wheelchairs to those in need, working closely with our team and receiving ongoing training that was made possible with your support.

We could not have accomplished all of this without you.

Thank you for choosing to partner with us. An estimated 75 million people worldwide are still waiting for a wheelchair, and together, we can continue in our mission to meet this need and provide the gift of mobility to people living with disabilities in developing countries.

With gratitude,

Don Schoendorfer
Founder & President

Nuka Solomon
Chief Executive Officer

\*Statistics reflect data from Fiscal Year 2021: July 1, 2020 - June 30, 2021



## Who We Are

Free Wheelchair Mission is the world's largest nonprofit manufacturer of cost-efficient, durable wheelchairs designed for the developing world.

Since 2001, we have distributed nearly 1.3 million wheelchairs to individuals living with disabilities in 94 countries, providing renewed dignity, independence, and hope through the gift of mobility.



### What We Do

We design and manufacture wheelchairs that are shipped by ocean container to our worldwide network of distribution partners, whom we also train in wheelchair provision, assembly, maintenance, and use.

By collaborating with like-minded partners across the globe, we provide mobility to people living with disabilities in under-resourced countries — all at no cost to the recipient.

Whenever possible, our partners help us let wheelchair recipients know that they are loved by God and are receiving their new wheelchair because of Him.



## The Need

The World Health Organization estimates that 75 million people in the world need a wheelchair. Without mobility, people living with disabilities in developing countries are often left confined to their beds or homes, hindering opportunities to pursue an education, make a living, or participate in community.

A new wheelchair would offer them countless new possibilities.



## **Our Mission**

To provide the transforming gift of mobility to people with disabilities living in developing nations, as motivated by Jesus Christ.

## **Our Vision**

We believe in a world where everyone who needs a wheelchair has one.



### **Board of Directors**

#### Dan Hanson\*+

Executive Director Distributed Retail, loanDepot

#### **Debbie Hendry\*+**

Retired, Operations Executive

#### David Hummelberg\*+

COO and CFO, North American Distribution, Capital Group

#### Sefakor Komabu-Pomeyie, PhD+

International Disability Rights Advocate and Policy Analyst

#### Dennis R. Kromer\*+

Treasurer

Retired President, Dunn-Edwards Paints

#### Felix Lin+

President, Institutional Consulting Services, Beacon Pointe Advisors

#### Dave Link\*+

Retired CEO, Precision Pet Products

#### Stuart Rattray\*+

Chairman

Retired Senior Vice President Area South East, Hapag-Lloyd AG

#### Connie Salios\*+

Board Advisor & Organizational Consultant

#### Don Schoendorfer, Ph.D.\*+

Founder and President

#### **Bob Shank\***

Founder and CEO, The Master's Program

#### Susan Shore, P.T., Ph.D.\*+

Professor and Chair, Department of Physical Therapy, Azusa Pacific University

#### Marjorie Terner, J.D.\*+

Secretary

Retired Senior Counsel, The Boeing Company

\* Served in Fiscal Year 2021

+ Serving in Fiscal Year 2022





**Allison's Story** Allison (left; also featured on the cover) is a bright nine-year-old who lives in the remote, indigenous Miskito nation on the eastern coast of Nicaragua.

Allison was born with a disability and has never been able to walk. Her mother could not afford to get her a new wheelchair, but she managed to obtain an old, used one that was already breaking down. It was hard for her to push, much less for Allison to self-propel, and Allison would sometimes be too embarrassed to use it. As a result, Allison would often withdraw from events in her community.

"Now, I can get to school more easily and go to the Independence Day Parade with my friends," said an enthusiastic Allison.

Christian Aid Ministries, one of our distribution partners in Nicaragua, provided Allison with a new GEN\_3 wheelchair, which features mountain bike tires for use on rugged terrain and folds for ease of storage and transport. Allison is excited about using it to go to school, where she is known as a brilliant student, and plans to use it to attend upcoming holiday festivities with her friends and family.

## Our Impact\*



47,556 Wheelchairs Distributed to 30 Countries



93 Containers of Wheelchairs Shipped



130 Wheelchairs Distributed Per Day on Average



74% Wheelchairs Distributed With a Christian Message



6 Distribution Partners Trained or Coached in 6 Countries



1,253,804 Wheelchairs Distributed Since 2001



\*Statistics reflect data from Fiscal Year 2021: July 1, 2020 - June 30, 2021.

### Where We Worked

Free Wheelchair Mission has shipped wheelchairs to 94 countries since 2001. In 2021, we worked in the following countries:\*

Argentina Iraq

Brazil Jordan

Chile Jamaica

China Kenya

Colombia Mexico

Costa Rica Nepal

Dominican Republic Nicaragua

**Ecuador** Pakistan

El Salvador Paraguay

Eswatini Rwanda

Ghana Thailand

Guatemala Uganda

Haiti Vietnam

Honduras Yemen

India Zimbabwe

<sup>20</sup> 

<sup>\*</sup>This list reflects shipping data from Fiscal Year 2021: July 1, 2020 - June 30, 2021.



**Philip's Story** Philip is a 65-year-old man who lives in a remote part of Kenya. Like most people in his village, Philip used to earn a living by growing corn, but the harvest has been poor in recent years due to weather conditions and crop diseases, leaving farmers in deep financial hardship.

Philip's life took a turn for the worse when the motorcycle taxi he was riding in got into a serious accident that caused multiple fractures in his hips and legs. He was taken to a local health center, which was small and did not offer surgical services or have any mobility aids for him to use. Thus, Philip was left without mobility, confined to his home. His wife, who was already overwhelmed with raising their six young children, became Philip's primary caregiver, and his neighbors would have to lift him up and carry him whenever he needed to move anywhere.

"I need to feed my family" stated Philip, "and with this wheelchair, I can go out and earn money by doing odd jobs."

Tenwek Hospital, a distribution partner of Free Wheelchair Mission in Kenya, learned of Philip's predicament and arranged to deliver a new GEN\_3 wheelchair to his village, which was about 70 miles away. Now, Philip can not only move about on his own and help take care of his family, but he can also go out and earn a living by performing manual labor.

### **Our Distribution Partners**

In 2021, Free Wheelchair Mission distributed 47,556 wheelchairs through our distribution partners, including:\*

**Al-Khidmat Foundation** 

Arbol de Vida

BethanyKids

**Buenas Nuevas** 

**CAPNI** 

**Central American Relief Efforts** 

**CEPD** 

**Christian Aid Ministries Nicaragua** 

**CILSA** 

Do It Foundation

**Faith In Practice** 

**Father's Heart Mobility Ministry** 

Food for the Hungry Dominican Republic

Food for the Hungry Nicaragua

Food for the Hungry Rwanda

Food For The Poor Colombia

Food For The Poor El Salvador

Food For The Poor Guatemala

Food For The Poor Haiti

Food For The Poor Honduras

Food For The Poor Jamaica

Fundacion Hospital El Buen Samaritano

**Fundacion Vista Para Todos** 

**FUSAL** 

Giving It Back To Kids

Help for the Andes Foundation

Henan Disabled People's Foundation

Hope Haven

**Hubei Disabled People's Foundation** 

**Humanity & Inclusion Nepal** 

**India Christian Ministries** 

Jesus Responde

Junta de Beneficia de Guayaquil

**Metanoia Missions** 

**Pure Hands** 

**RICD Wheelchair Project** 

**Rotary Club of Harare Central** 

Rotary Club of Maringa-Parque do Inga

**Tenwek Hospital** 

The Luke Commission

**United Palestinian Appeal** 

**Urban Mosaic** 

**Walkabout Foundation Haiti** 

Walkabout Foundation Kenya

**World Vision India** 

Xinjiang Disabled People's Foundation

We would like to give special recognition to distribution partners that gave ongoing support to our product development in 2021: Francis Mugwanya, Father's Heart Mobility Ministry; Lisa Alfonsi, Camino de Vida; and Luke McAuley, BethanyKids.





## **Partnering for Success**

Despite ongoing challenges posed by the COVID pandemic, our distribution partners forged ahead and continued as best they could to distribute wheelchairs in support of our mission. They adapted practicable strategies, such as by expanding their distribution networks, delivering wheelchairs through smaller-scale events, and providing wheelchairs to hospitals and clinics during this urgent time.

"The impact has really been very positive, allowing us to deliver wheelchairs to outpatient vaccination centers in various cities so that people with disabilities are able to access the highly valued vaccine in the context of this pandemic."

- CILSA, a distribution partner in Argentina

We continued to offer support to our network by holding six remote training events for distribution partners in six countries throughout the year. In addition, nine webinars were offered to our partners in both English and Spanish, and our online training modules were being developed in two more languages.

We also continued to collect and analyze information from and about our partners to help assess the impact of our program. This ongoing learning process, known as Monitoring & Evaluation, is crucial in helping to guide our decisions, improve our program, and keep us accountable to our wheelchair recipients, distribution partners, and donors.



## **Mobility Beyond Wheelchairs**

Through our Mobility Beyond Wheelchairs gifts-in-kind program, Free Wheelchair Mission offers select distribution partners medical supplies as well as other mobility solutions, including crutches, walkers, and surgical supplies that can prevent or reduce the severity of a disability through medical care.

With this program, we have provided much-needed medical supplies and mobility aids to our partners during some of their most difficult times, including during the pandemic, emergencies, and natural disasters. This allows them to provide critical health care services when they are desperately needed.

"Thanks so much to the Free Wheelchair Mission team that helped provide the gauze and supplies and gloves that were needed for the surgeries and post-surgical care of [patients like] Neliswa (photo, right). Without your support, he likely would have not gotten the needed care to save his foot."

— The Luke Commission, a distribution partner in Eswatini





## **Our Financials\***

In 2021, we continued to strive for excellence by maintaining a 74.8% program ratio as we distributed 47,556 wheelchairs in 30 countries.

We continue to transform lives thanks to the unique partnership we have with our distribution partners and donors like you.

CONTRACTOR CONTRACTOR TO SERVICE AND SERVI	Marketin Hills, Mark II	112.50	
Stateme	nt of Financia	l Position	
Assets	2021	2020	2019
Total Current Assets	\$2,188,091	\$1,996,418	\$1,762,701
Other Assets	\$1,092,781	\$961,820	\$507,180
Total Assets	\$3,280,872	\$2,958,238	\$2,269,881
Liabilities	2021	2020	2019
Total Current Liabilities	\$468,462	\$752,464	\$372,985
Deferred Liability	\$315,461	\$239,698	\$205,959
Total Liabilities	\$783,923	\$1,002,162	\$578,944
Net Assets	2021	2020	2019
Unrestricted/Undesignated	\$1,577,549	\$1,167,388	\$859,733
Temporarily Restricted	\$919,400	\$788,688	\$831,204
Total Net Assets	\$2,496,949	\$1,956,076	\$1,690,937
Total Liabilities and Net Assets	\$3,280,872	\$2,958,238	\$2,269,881

Expense
Allocation

74.8%

PROGRAM SERVICES
FUNDRAISING
GENERAL & ADMINISTRATIVE

	The state of the s					
Statement of Activities						
Support & Revenue	2021	2020	2019			
Contributions	\$7,223,816	\$7,949,367	\$8,292,211			
Gift-in-Kind	\$2,341,259	\$1,938,762	\$2,584,936			
Other Revenue	\$418,848	\$59,542	\$10,594			
Total Support and Revenue	\$9,983,923	\$9,947,671	\$10,887,741			
Expenses	2021	2020	2019			
Program Services	\$7,060,321	\$7,072,244	\$8,361,139			
General and Administrative	\$449,207	\$564,936	\$730,531			
Fundraising	\$1,933,522	\$2,045,352	\$1,977,262			
Total Expenses	\$9,443,050	\$9,682,532	\$11,068,932			
Net Assets	2021	2020	2019			
Change in Net Assets	\$540,873	\$265,139	(\$181,191)			
Net Assets, Beginning of Year	\$1,956,076	\$1,690,937	\$1,872,128			
Net Assets, End of Year	\$2,496,949	\$1,956,076	\$1,690,937			

As a result of our financial transparency and accountability efforts, we are proud to receive the highest ratings from the following charity rating organizations:







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<sup>\*</sup>Fiscal years reflect July 1st through June 30th of 2021, 2020, and 2019.

### **Our Supporters**

Over the past 20 years, our supporters including donors, volunteers, ambassadors, businesses, foundations, and churches have generously given their time, talents, and treasures to help us continue this mission.

Whether participating in events like the Move for Mobility or campaigns such as the x2 Gift Challenge, you are helping to provide the lifetransforming gift of mobility to those most in need around the world. We are deeply grateful.

"Free Wheelchair Mission and its supporters fill a gaping void in our world by providing an awesome solution for persons with disabilities around the globe.

"They do not provide just a wheelchair to people in dire need, but a pathway to a new life: mobility, new independence, and renewed dignity. This new mobility means recipients can at long last participate in society by going to school, earning a living, and rejoining their community!

"It's an awesome experience to witness people sitting in their new, free wheelchair for the first time and view their giant smiles in person!

"We all need to spread the word and tell others about Free Wheelchair Mission, developers of a simple but unique way to completely change a life for less than \$100."

Rick HaaschPresident, MIC Systems & Software

"The gift of mobility that Free Wheelchair Mission provides personally touches our family, since my mother has relied on a wheelchair for almost four decades. We are truly honored to be Free Wheelchair Mission Ambassadors, spreading Christ's love through the priceless gift of mobility to people with disabilities."

— The Lasken Family

in the world. The integrity with which they operate, the incredible difference they make in the world on individual, community, and global levels, as well as the structures they put in place for continued excellence and longevity, is very evident. It is an honor to support Free Wheelchair Mission by participating in vision trips, raising funds and awareness, and contributing funds. The opportunity to continue to support Free Wheelchair Mission gives me great joy."

Sharon Lewis



## **Major Corporate & Foundation Supporters**

Our special thanks to these organizations for their significant financial support in 2021. Their generosity helped transform thousands of lives.\*

Abra Prentice Foundation, Inc.

**Advisors Mortgage Group** 

**Amtec** 

The Bowie Family Foundation

The Burgandy Charitable Foundation

The Capital Group Companies, Inc.

**CapRock Partners** 

Cynthia Lake Charitable Trust

Denton Cartage Co., Inc.

Diamond Hill Capital Management

Donald G. Goodwin Family Foundation, Inc.

**Downs Energy** 

**Eaton Provident** 

**Eden Outsource** 

The Ephraim Family Foundation

**Essendant Charitable Foundation** 

**FOAM-iT** 

**Gochnauer Family Foundation** 

In-N-Out Burger

Kellogg Supply, Inc.

**KPMG** 

loanDepot

MIC Systems & Software Inc.

The P & L Odette Charitable Foundation

Priority Living, Inc.

**Sorenson Legacy Foundation** 

**Steven Label Corporation** 

T.E.L. Foundation

**Tuscan Imports** 

The Wheeler Family Charitable Trust



<sup>\*</sup>Any unlisted corporate or foundation supporters have requested to remain anonymous.





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