



### Shipping and Cost Breakdown

ITEM OF COST FOB Shanghai BORNE BY:	FWM	DISTRIBUTOR
Cost of Wheelchairs	X	
Export Customs Clearance and Transport to Shanghai Port	X	
Transportation/Shipping to final destination from Shanghai	X	
Customs, VAT or other Port or Nation Taxes		X
Transportation Wheelchairs in Nation		X
Storage of Wheelchairs not distributed		X
Distribution costs		X

**\* Customs, VAT, Taxes, and transportation can range from \$500 to \$5,500 +**

All containers moving through any port can incur the following expenses:

- Pre-Shipment Inspection
- Customs Documents required by Destination government over the amount of \$100USD
- Container Handling Charges (movement of the container from ship to truck)
- Daily Storage Charges (after an allowance of time which varies by country)
- Private Customs Agent Fees
- Document Processing Fees (mailing/courier fees)
- Government Custom Official Inspection Fees
- Dockage Fee
- Container Cleaning Fee
- Inland Transportation from ocean port to warehouse (varies by country)
- Processing of import tax exemption: 20 to 80 man-hours and minor fees (\$100 to \$1,000)
- Identifying the recipients of the wheelchairs: time, telephone calls, announcements, organization efforts
- This list of charges can be very extensive and vary widely from country to country.
- Demurrage and Storage Costs caused by delays in customs clearance have cost up to \$10,000 or resulted in the confiscation of the wheelchairs, a \$30,000 value.

**Each consignee commits to undertaking a significant logistics operation and often incurring a minimum \$1,000 in expenses, which can range up to \$15,000 plus possible demurrage costs.**